



2017 FINANCIAL & RISK MANAGEMENT FORUM

NOVEMBER 8-9
HYATT REGENCY FAIRFAX
FAIRFAX, VA



Wednesday, November 8

- 7:30 am – 5:30 pm **Registration/Info Desk**
Commonwealth Foyer
- 7:45 am – 8:30 am **Continental Breakfast**
Commonwealth B
Sponsored by: ACE Heavy Haul 
- 8:45 am – 9:00 am **Opening Remarks**
Commonwealth CD
- 9:00 am – 10:30 am **Addressing the Reptile Theory: Is the Enemy Within?**
Speakers: John Pion, Managing Partner, Pion, Nerone, Girman, Winslow and Smith
Tim Smith, Partner, Pion, Nerone, Girman, Winslow and Smith
Commonwealth CD
- 10:30 am – 10:45 am **Networking Break**
Commonwealth Foyer
Sponsored by: Harry Fry & Associates 
- 10:45 am – 12:00 pm **Are you Inspection Ready?**
Speakers: Bill Smith, EVP Claims & Risk Management, NBIS (NationsBuilders Insurance Services Inc.)
Tyrone Silva, Risk Manager, NBIS (NationsBuilders Insurance Services, Inc.)
Commonwealth CD
- 12:15 pm – 1:15 pm **Achieving Wellness in the Workplace**
Speaker: Randall Johnson, Vice President, Hays Companies
Commonwealth B
Sponsored by: Hays Companies 
- 1:15 pm – 2:30 pm **Modeling and Managing Risk in the Financial Markets**
Speaker: Douglas Birnie, Managing Partner, Piedmont Wealth Advisory
Commonwealth CD
- 2:30 pm – 3:45 pm **Technology Trends and Traps**
Speaker: Jason Branciforte, Shareholder, Littler Mendelson P.C.
Commonwealth CD
- 3:45 pm – 4:00 pm **Networking Break**
Commonwealth Foyer
Sponsored by: Harry Fry & Associates




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- 4:00 pm – 5:30 pm **Bottom Up Risk Transfer**
Speakers: Bill Smith, EVP Claims & Risk Management, NBIS (NationsBuilders Insurance Services, Inc.)
Tyrone Silva, Risk Manager, NBIS (NationsBuilders Insurance Services, Inc.)
Commonwealth CD
- 6:00 pm – 7:00 pm **Welcome Reception**
Commonwealth B

Thursday, November 9

- 7:30 am – 3:00 pm **Registration/Info Desk**
Commonwealth Foyer
- 7:30 am – 8:00 am **Continental Breakfast**
Commonwealth B
Sponsored by: M&P Specialty Insurance 
- 8:00 am – 3:30 pm **Successful Financial Strategies for Your Specialized Company**
Speaker: Mike Whitlock, President, Tannian Consulting
Commonwealth CD
- 10:00 am – 10:15 am **Networking Break**
Commonwealth Foyer
- 12:00 pm – 1:00 pm **Lunch**
Commonwealth CD
- 2:00 pm – 2:15 pm **Networking Break**
Commonwealth Foyer
- 3:30 pm – 5:00 pm **One-on-One Financial Plan Review with Mike Whitlock**
Commonwealth CD

2017 Financial Benchmark Study

Funded by:



Underwritten by:

